Small business health insurance. Better for business

Ready for a healthier, happier team.

For clients of intermediaries.
Healthy people. Healthy business.
In smaller businesses, every single person plays a key role. If you’re well in mind and body, you’re all better off. It’s simply good for business.

To help get your people there, we offer a range of healthcare services that focus on the mind just as much as the body. From managing stress, back pain and lots in between – we can help protect your business from the effects of long-term absence.

4-5 Extensive mental health cover
6-7 Fast access to treatment
8-9 Digital GP provided by Babylon
10-11 Bupa Select Health Insurance: your options
12-13 Choosing a business product
14 Everyday Rewards
15 Notes
The most extensive mental health cover in the market.*
More and more businesses are recognising the importance of looking after the mental wellbeing of their people, but employees still face many challenges in accessing treatment. From worrying about what others might say to long waiting lists. So we’ve changed our cover to make it easier.

30% of the UK workforce have been formally diagnosed with a mental health condition at some point in their lifetime.


Please note: if you choose a Select Custom policy, you’ll need to opt in for mental health treatment for an additional fee.

*As of February 2022, this comparison to other products in the market is based on Bupa’s and Defaqto’s interpretation of the differences between the Bupa’s SME Select health insurance and other health insurance products offering mental health cover. The comparison excludes any special offers or promotions which may temporarily alter the cover offered. Cover comparison information is for personal use and guidance only and does not constitute any contractual representation, warranty or obligation by either Bupa or Defaqto about the completeness, accuracy, reliability, suitability or availability of the comparison. Neither party accepts any liability for errors, omissions, direct or consequential loss in relation to this comparison.
Three key differences. Our cover is designed to help as many of your employees as possible.

1. **No time limits**
   Our cover has no time limits on chronic mental health conditions, so we won’t leave your employees without support if their condition comes back.

2. **Extended cover**
   We now cover most mental health conditions. The main exceptions are the treatment of dementia, learning difficulties, and behavioural and developmental problems.

3. **Ongoing support**
   We cover ongoing support for the monitoring and maintenance of diagnosed eligible mental health conditions, as set out in the employee’s scheme and certificate. This could help them manage a condition and prevent worsening symptoms.

**Note:** Standard exclusions for pre-existing, special and moratorium conditions, and benefit limits for out-patient, in-patient and day-patient mental health treatment continue to apply. We cover mental health treatment related to excluded conditions such as menopause, cosmetic treatment and gender reassignment. There are a few general exclusions, such as wars and riots, for which we would not cover any related mental health treatment. Please refer to your policy or trust guide for further details.
Fast access to treatment. Cancer, mental health and muscle, bone and joint conditions can have a significant impact on your employees – and your business. That’s why we offer fast advice and referrals in all of these areas, usually without needing to see a GP first.*
Symptoms of cancer
The faster we act on cancer, the better the chance of a full recovery. That’s why we’ll assess any worrying symptoms over the phone and if necessary, book your employee an appointment with an approved specialist there and then.

Mental health
If one of your team is experiencing stress, anxiety or any other issue, we can arrange for them to speak to a mental health practitioner who’ll listen and guide them to the right support.

Muscles, bones and joints
Bad backs, stiff joints and aching muscles can affect your team’s overall wellbeing and productivity in the workplace. If an employee calls us with a problem, we’ll arrange for a senior physiotherapist to call them back.

Call us straightaway for any worries or to start treatment
0345 600 8277
Lines are open Monday to Friday 8am to 8pm, Saturday 8am to 4pm. We may record or monitor our calls.

Please note: if you choose a Select Custom policy, you’ll need to opt in for mental health treatment for an additional fee.

*Direct Access telephone services are available as long as the symptoms are covered under the policy. If employees’ cover excludes conditions they had before their policy started, we’ll ask them to provide evidence from their GP that their symptoms are not pre-existing for a period of up to two years from policy start date (or five years in the case of mental health) before we can refer them to a consultant or therapist through the Direct Access service. Employees must always call us first to check they’re eligible. Some Direct Access services are available on an opt-in basis and incur additional claims costs.
Digital GP provided by Babylon. Make short work of seeing a GP.
Not being able to see a GP can cause stress for your team.\(^1\) And those who can get an appointment often worry about taking time off.\(^1\) Digital GP app makes it quick and easy for your employees to get health advice – 24/7. Helping to minimise disruption and maximise productivity.

Present
Employees don’t need to visit a surgery to see a GP. They can find a private space at work or at home and have a consultation using their smartphone.

Productive
Because Digital GP is so convenient, employees are more likely to check out any worries sooner rather than later. This can help maintain good health.

Engaged
Having a health worry on your mind can be a distraction. Digital GP provides fast answers, allowing your employees to get back to what they do best.

How can Digital GP make life easier?
- Call or video call a GP 24/7. The next appointment is normally within 24 hours – often sooner.
- Ask Digital GP to check symptoms and get an instant response.
- Collect prescriptions within 60 minutes from a pharmacy of your choice, depending on opening hours.
- Free delivery is also available – prescription costs must be paid for.
- Get a referral to a specialist as part of your health insurance. Please note, members must call us to pre-authorise treatment.
79% of employees feel that not being able to get a GP appointment causes unnecessary stress.¹

Almost 2/3 of business owners feel that not being able to get a GP appointment negatively affects business performance and productivity.¹

¹Bupa research provided by Opinium, January 2019.
Bupa Select Health Insurance. 
Your options.
With Select, you can choose to look after your team in both mind and body. Both diagnosis and eligible treatment in Bupa’s recognised facilities are covered, including cancer.
Mix and match levels of Select cover across your business

Select Key
Our base level of cover.

Select Enhanced
Extra cover for added reassurance.

Select Complete
Our highest level of cover.

Select Custom
Customised cover to suit your business.

All levels include:
- cover for eligible out-patient consultations and treatments
- eligible in-patient and day-patient treatment including diagnostic tests and scans
- full cancer cover, including access to Specialist Centres for Breast Cancer*†
- access to the Digital GP app in partnership with Babylon
- access to our 24/7 Anytime HealthLine
- access to our Family Mental HealthLine

*Where cancer is covered as part of your core health insurance, there are no time limits and all your eligible cancer treatment costs are paid in full, for as long as you have Bupa health insurance.
†For eligible treatment on your core health insurance when you use a facility from your chosen Bupa network and a Bupa recognised consultant who agrees to charge within Bupa limits (a fee-assured consultant).

For more information, contact your intermediary partner
Choosing a business product.
Your business is one of a kind, so you need a package that suits your needs. We offer a range of complementary products that you can choose alongside our insurance, or on their own. And if you’d like to vary the level of cover different employees have, you can.

Dental insurance
Help with the costs of everyday and emergency dental treatment for you and your team. It’s one less thing to worry about.

Cash plan
Small costs can add up. With a cash plan, your employees can claim back everyday health expenses for routine sight tests and dental check-ups.
Helping everyone feel their best every day.
As your wellbeing partner, we do more to help your team feel good and your business thrive. Down to the little things like exclusive discounts on yoga and aromatherapy collections, virtual personal training sessions and more.

Everyday Rewards

Get tracking
20% off Fitbit products.*

Make online workouts personal
One-to-one physio, yoga or personal training sessions. Get 25% off your first session, then 20% off your second.*

Find your inner yogi
Exclusive discounts on yoga collections including a yoga mat, carry strap and stretch strap. Everything you need to get started.*

Hunt for national treasures
15% off annual membership.*

Relax and unwind
Exclusive discounts on aromatherapy collections.*

Reward yourself
Visit Everyday Rewards bupa.co.uk/everyday-rewards

*See full terms and conditions for individual offers at bupa.co.uk/business-bupa-rewards
Digital GP, Bupa Anytime HealthLine, Bupa Family Mental HealthLine, Bupa Employee Assistance Programme and Bupa Everyday Rewards are not regulated by the Financial Conduct Authority or the Prudential Regulation Authority.

Digital GP services are provided by Babylon Healthcare Services Limited. Registered in England and Wales No. 09229684. Registered office: 1 Knightsbridge Green, London SW1X 7QA

Bupa health insurance, dental insurance and cash plan are provided by:

Bupa Insurance Limited. Registered in England and Wales No. 3956433. Bupa Insurance Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

Arranged and administered by:

Bupa Insurance Services Limited, which is authorised and regulated by the Financial Conduct Authority. Registered in England and Wales No. 3829851.

Registered office: 1 Angel Court, London EC2R 7HJ

Bupa Employee Assistance Programme, Bupa Anytime HealthLine and Bupa health assessments are provided by. Registered in England and Wales No. 631336.

Registered office: 1 Angel Court, London EC2R 7HJ

© Bupa 2022

For more information, contact your intermediary partner